SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 8, 2012

J & J SNACK FOODS CORP.

(Exact name of registrant as specified in its charter)

New Jersey (State or Other Jurisdiction of Organization) 0-14616 (Commission

File Number)

22-1935537 (I.R.S. Employer

Identification No.)

<u>6000 Central Highway, Pennsauken, NJ 08109</u> (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (856) 665-9533

 $\underline{N/A} \label{eq:N/A}$ (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

() Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

() Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

() Pre-commencement communications pursuant to Rule 14d-2 (b) under the Exchange Act (17 CFR 240.14d-2(b))

() Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITIONS

On November 8, 2012, J & J Snack Foods Corp. issued a press release regarding its earnings for the fourth quarter of fiscal 2012.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits

Exhibit Number Description of Document

99.1 Press Release dated November 8, 2012

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

J & J SNACK FOODS CORP.

By: /s/ Gerald B. Shreiber

Gerald B. Shreiber President

/s/ Dennis G. Moore

Dennis G. Moore Chief Financial Officer

Date: November 8, 2012

EXHIBIT INDEX

Description Exhibit Number

99.1

Press Release dated November 8, 2012

Dennis G. Moore Senior Vice President Chief Financial Officer (856) 532-6603



6000 Central Highway Pennsauken, NJ 08109

SALES AND EARNINGS REPORTED BY J & J SNACK FOODS

Pennsauken, NJ, November 8, 2012 - - J & J Snack Foods Corp. (NASDAQ-JJSF) today announced sales and earnings for its fourth quarter and year ended September 29, 2012.

Sales for the fourth quarter (14 weeks) increased 10% to \$242.2 million from \$219.4 million in last year's fourth quarter (13 weeks). For the year ended September 29, 2012 (53 weeks), sales increased 12% to \$830.8 million from \$744.1 million last year (52 weeks). Excluding sales from the extra week in 2012, sales increased approximately 3% for the fourth quarter and 10% for the year. Last year's third quarter net earnings included a \$6.6 million gain on bargain purchase of a business. Net earnings increased 22% to \$19.5 million (\$1.03 per diluted share) in this year's fourth quarter compared to \$16.0 million (\$0.85 per diluted share) last year and for the year, without the benefit of the bargain gain last year, earnings increased 12% to \$54.2 million (\$2.86 per diluted share) from \$48.5 million (\$2.58 per diluted share).

Last year's reported net earnings, which included the \$6.6 million gain in the third quarter, were \$16.0 million (\$.85 per diluted share) for the fourth quarter and \$55.1 million (\$2.93 per diluted share) for the year.

Operating income increased 23% to \$30.3 million this year from \$24.6 million in the year ago period for the fourth quarter. For the year, operating income increased 11% to \$85.0 million from \$76.6 million last year.

The Company also said that it purchased and retired 187,649 shares of its common stock at a cost of \$10,777,553 over the period July 25, 2012 to October 31, 2012 and that on November 8, 2012 its Board of Directors authorized the purchase for retirement of an additional 500,000 shares.

Gerald B. Shreiber, J & J's President and Chief Executive Officer, commented, "We are pleased with our revenue and profit growth during the quarter and the year. We grew several of our core products including soft pretzels and churros organically as we expanded with both new customers and new venues. New manufacturing lines were added in Texas, Missouri and New Jersey to handle projected growth for fiscal 2013 and beyond."

J & J Snack Foods Corp.'s principal products include SUPERPRETZEL, PRETZEL FILLERS and other soft pretzels, ICEE and SLUSH PUPPIE frozen beverages, LUIGI'S, MAMA TISH'S, SHAPE UPS, and MINUTE MAID* frozen juice bars and ices, WHOLE FRUIT sorbet and frozen fruit bars, MARY B'S biscuits and dumplings, DADDY RAY'S fig and fruit bars, TIO PEPE'S and CALIFORNIA CHURROS churros, THE FUNNEL CAKE FACTORY funnel cakes, MRS. GOODCOOKIE, CAMDEN CREEK, COUNTRY HOME and READI-BAKE cookies, PATIO burritos and HAND FULLS and HOLLY RIDGE BAKERY filled handheld products. J & J has manufacturing facilities in Pennsauken, Bridgeport and Bellmawr, New Jersey; Scranton, Hatfield and Chambersburg, Pennsylvania; Carrollton, Texas; Atlanta, Georgia; Moscow Mills, Missouri; Pensacola, Florida; Colton, Vernon and Norwalk, California; Holly Ridge, North Carolina; and Weston, Oregon.

*MINUTE MAID is a registered trademark of The Coca-Cola Company.

CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except share amounts)

	Quarter Ended			Fiscal Year Ended				
	Sep	tember 29, 2012	S	September 24, 2011	9	September 29, 2012		September 24, 2011
		4 weeks) naudited		(13 weeks) Unaudited		(53 weeks) Unaudited		(52 weeks)
Net Sales	\$	242,221	\$	219,380	\$	830,796	\$	744,071
Cost of goods sold		164,936		152,270		580,611		514,297
Gross Profit		77,285		67,110	_	250,185	_	229,774
Operating expenses								
Marketing		21,363		19,233		76,318		70,637
Distribution		17,785		16,657		62,250		57,462
Administrative		7,034		6,678		26,192		24,568
Other general expense		763		(53)		458		524
		46,945		42,515		165,218		153,191
Operating Income		30,340		24,595		84,967		76,583
Other income (expense)								
Gain on bargain purchase of a business		-		-		-		6,580
Investment income		260		347		1,392		1,041
Interest expense & other		(41)		(32)		(73)		(138)
		219		315		1,319	-	7,483
Earnings before income taxes		30,559		24,910		86,286		84,066
Income taxes		11,021		8,926		32,168		29,003
NET EARNINGS	\$	19,538	\$	15,984	\$	54,118	\$	55,063
Earnings per diluted share	\$	1.03	\$	0.85	\$	2.86	\$	2.93
Earnings per basic share	\$	1.04	\$	0.85	\$	2.87	\$	2.95
Weighted average number of diluted shares		18,919		18,857		18,917	•	18,789
Weighted average number of basic shares		18,867		18,774		18,854		18,672

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CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

		September 29, 2012		September 24, 2011	
Assets					
Current assets					
Cash and cash equivalents	\$	154,198	\$	87,479	
Marketable securities held to maturity		1,214		25,506	
Accounts receivable, net		76,414		75,000	
Inventories, net		69,761		63,461	
Prepaid expenses and other		2,220		4,196	
Deferred income taxes		4,261		4,208	
Total current assets		308,068		259,850	
Property, plant and equipment, at cost		483,873		446,856	
Less accumulated depreciation and amortization		342,329		322,206	
		141,544		124,650	
Other assets					
Goodwill		76,899		70,070	
Other intangible assets, net		48,464		52,005	
Marketable securities held to maturity		24,998		42,000	
Other		3,071		2,241	
		153,432	-	166,316	
	\$	603,044	\$	550,816	
Liability and Stockholder's Equity					
Current Liabilities	\$	240	¢	270	
Current obligations under capital leases Accounts payable	Э	340 59.649	\$	278 55,918	
Accrued liabilities		5,919			
Accrued nabilities Accrued compensation expense		13,151		4,593 12,859	
Dividends payable		2,446		2,200	
Total current liabilities		81,505	_	75,848	
		61,505		/ 3,040	
Long-term obligations under capital leases		347		523	
Deferred income taxes		44,874		41,050	
Other long-term liabilities		831		1,007	
Stockholders' Equity					
Preferred stock, \$1 par value; authorized 10,000,000 shares; none issued		-		-	
Common stock, no par value; authorized, 50,000,000 shares; issued and outstanding 18,780,000 and 18,727,000					
respectively		43,011		45,017	
Accumulated other comprehensive loss		(3,132)		(3,914)	
Retained Earnings		435,608		391,285	
		475,487		432,388	
	\$	603,044	\$	550,816	
	-	,-	-	,>==	

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CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		(53 weeks)	(52 weeks)	(52 weeks)
Operating activities:				
Net earnings	\$	54,118	\$ 55,063	\$ 48,409
Adjustments to reconcile net earnings to net cash provided by operating activities:				
Depreciation of fixed assets		26,175	25,046	24,498
Amortization of intangibles and deferred costs		4,762	5,188	5,354
Losses(gains) from disposals and impairment of property & equipment		(146)	52	(14)
Share-based compensation		1,246	918	1,248
Gain on bargain purchase of a business		-	(6,580)	-
Deferred income taxes		3,108	6,108	3,219
Changes in assets and liabilities, net of effects from purchase of companies:				
(Increase)decrease in accounts receivable		(605)	(5,231)	(8,629)
(Increase)decrease in inventories		(6,463)	(6,262)	(4,422)
Decrease(increase) in prepaid expenses and other		1,982	1,870	(4,101)
Increase in accounts payable and accrued liabilities		5,248	4,284	2,446
Net cash provided by operating activities		89,425	80,456	68,008
Investing activities:				
Payments for purchases of companies, net of cash acquired		(7,900)	(8,806)	(25,185)
Purchases of property, plant and equipment		(42,800)	(29,124)	(33,531)
Purchases of marketable securities		(68,450)	(63,293)	(50,496)
Proceeds from redemption and sales of marketable securities		109,744	37,568	67,362
Proceeds from disposal of property and equipment		1,038	394	407
Other		(950)	(644)	(12)
Net cash used in investing activities		(9,318)	(63,905)	(41,455)
Financing activities:	_			
Payments to repurchase common stock		(8,167)	-	(7,768)
Proceeds from issuance of common stock		4,227	5,377	3,051
Payments on capitalized lease obligations		(311)	(244)	(143)
Payment of cash dividend		(9,549)	(8,540)	(7,749)
Net cash used in financing activities		(13,800)	(3,407)	(12,609)
Effect of exchange rates on cash and cash equivalents		412	(330)	378
Net increase in cash and cash equivalents		66,719	12,814	14,322
Cash and cash equivalents at beginning of year		87,479	74,665	60,343
Cash and cash equivalents at end of year	\$	154,198	\$ 87,479	\$ 74,665
	Ψ	101,100	\$ 0,,475	÷ ,,,,,,,,,

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SEGMENT REPORTING

			Fiscal year ended				
	Sep	September 29, 2012		September 24, 2011		September 25, 2010	
			(in	thousands)			
Sales to External Customers:							
Food Service							
Soft pretzels	\$	118,014	\$	103,943	\$	100,694	
Frozen juices and ices		53,813		49,740		47,273	
Churros		45,974		41,583		31,732	
Handhelds		27,818		8,865		-	
Bakery		266,192		241,288		234,032	
Other	\$	9,451 521,262	\$	18,143 463,562	\$	24,075 437,806	
	ه	521,202	ф	403,502	ф	437,000	
Retail Supermarket							
Soft pretzels	\$	33,842	\$	32,044	\$	30,463	
Frozen juices and ices		53,673		51,940		48,288	
Handhelds		24,358		9,424		-	
Coupon redemption		(3,222)		(3,857)		(3,399	
Other		1,217		1,548		767	
	\$	109,868	\$	91,099	\$	76,119	
Frozen Beverages							
Beverages	\$	135,436	\$	133,372	\$	128,125	
Repair and maintenance service		49,115		42,608		40,410	
Machines sales		13,136		11,362		11,964	
Other		1,979		2,068		2,279	
	\$	199,666	\$	189,410	\$	182,778	
Consolidated Sales	<u>\$</u>	830,796	\$	744,071	\$	696,703	
Depreciation and Amortization:							
Food Service	\$	17,287	\$	16,986	\$	17,252	
Retail Supermarket		23		8		-	
Frozen Beverages		13,627		13,240		12,600	
	\$	30,937	\$	30,234	\$	29,852	
Operating Income:							
Food Service	\$	49,770	\$	46,171	\$	50,220	
Retail Supermarket	Ŷ	13,316	Ψ	11,830	Ψ	11,281	
Frozen Beverages		21,881		18,582		15,661	
5	\$	84,967	\$	76,583	\$	77,162	
Capital Expenditures:	*		¢	4400-	¢	40.000	
Food Service Retail Supermarket	\$	28,504	\$	14,905	\$	18,392	
Frozen Beverages		14,296		14,219		15,139	
	\$	42,800	\$	29,124	\$	33,531	
Assets: Food Service	\$	453,509	\$	405,927	\$	341,285	
Retail Supermarket	φ	453,509 6,098	ψ	403,927 3,579	Ψ	2,731	
Frozen Beverages		143,437		141,310		139,978	
Tozen Devenages	\$	603,044	\$	550,816	\$	483,994	
	<u>⊅</u>	003,044	Φ	550,010	φ	403,994	

RESULTS OF OPERATIONS

Fiscal 2012 (53 weeks) Compared to Fiscal 2011 (52 weeks)

Net sales increased \$86,725,000, or 12%, to \$830,796,000 in fiscal 2012 from \$744,071,000 in fiscal 2011. Excluding sales from the extra week in 2012, sales increased approximately 10% from 2011 to 2012.

Excluding sales from the acquisitions of the frozen handheld business of ConAgra Foods in May 2011 and Kim & Scott's Gourmet Pretzels in June 2012 in the twelve months post acquisitions and the extra week in 2012, sales increased approximately 5% for the year.

We have three reportable segments, as disclosed in the accompanying notes to the consolidated financial statements: Food Service, Retail Supermarkets and Frozen Beverages.

The Chief Operating Decision Maker for Food Service and Retail Supermarkets and the Chief Operating Decision Maker for Frozen Beverages monthly review detailoperating income statements and sales reports in order to assess performance and allocate resources to each individual segment. Sales is considered to be the one and c key variable monitored by the Chief Operating Decision Makers and management when determining each segment's and the company's financial condition and operat performance. In addition, the Chief Operating Decision Makers review and evaluate depreciation, capital spending and assets of each segment on a quarterly basis to monitor cash flow and asset needs of each segment.

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Sales to food service customers increased \$57,700,000 or 12%, to \$521,262,000 in fiscal 2012. Excluding sales from the extra week in 2012, sales increased approximately 10% from 2011 to 2012. Excluding handhelds and Kim & Scott's sales in the twelve months post acquisitions and the extra week in 2012, sales increased approximately 6% for the year. Soft pretzel sales to the food service market increased 14% to \$118,014,000 for the year aided by increased sales to restaurant chains, warehouse club stores and throughout our customer base. Increased sales to one customer accounted for approximately 25% of the pretzel sales increase. Excluding Kim & Scott's sales, food service soft pretzel sales increased 12% for the year. Frozen juice bar and ices sales increased \$4,073,000 or 8%, to \$53,813,000 for the year primarily as the result of higher sales to warehouse club stores and throughout our customer base. Increased sales to food service customers base. Increased sales to one customer accounted for about 85% of the frozen juices and ices sales increase. Churro sales to food service customers increased 11% to \$45,974,000 in 2012 with sales increased \$24,904,000, or 10%, for the year as sales were spread throughout our customer base. Handheld sales to food service customers accounting for alout 1/3 of the sales increase. Sales of bakery products in creased sales for the year and net volume increased by \$8,564,000 to \$8,033,000 with lower sales to three customers accounting for all of the decrease. Sales of new products in the first twelve months since their introduction were approximately \$15.2 million for the year. Price increases accounted for approximately \$16.1 million of sales for the year and net volume increases, including new product sales as defined above and sales resulting from the acquisitions of Kim & Scott's and the handheld business, accounted for approximately \$41.6 million of sales for the year and net volume increases, including new product sales defined above and sales resulting from the acquisition

RETAIL SUPERMARKETS

Sales of products to retail supermarkets increased \$18,769,000 or 21% to \$109,868,000 in fiscal year 2012. Excluding sales from the extra week in 2012, sales increased approximately 18% from 2011 to 2012. Excluding handheld sales and Kim & Scott's sales in the twelve months post acquisitions and the extra week in 2012, sales increased approximately 2% for the year. Soft pretzel sales to retail supermarkets were \$33,842,000 compared to \$32,044,000 in 2011 on a unit volume increase of 2%. Sales of frozen juices and ices increased \$1,733,000 or 3% to \$53,673,000 on flat volume. Coupon redemption costs, a reduction of sales, decreased 16% or about \$635,000 for the year. Handheld sales to retail supermarket customers were \$24,358,000 in 2012. Sales of products in the first twelve months since their introduction were approximately \$7.0 million in fiscal year 2012. Price increases accounted for approximately \$3.7 million of sales for the year and net volume increases, including new product sales as defined above and handheld sales and Kim & Scott's sales and net of decreased coupon costs, accounted for approximately \$15.0 million of sales for the year. Operating income in our Retail Supermarkets segment increased from \$11,830,000 in 2011 to \$13,316,000 in 2012 primarily due to operating income generated by handheld sales and lower coupon expense.

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Frozen beverage and related product sales increased 5% to \$199,666,000 in fiscal 2012. Excluding sales from the extra week in 2012, sales increased approximately 4% from 2011 to 2012. Beverage sales alone increased 2% to \$135,436,000 for the year with increases and decreases throughout our customer base. Domestic gallon sales were flat in our base ICEE business. Service revenue increased 15% to \$49,115,000 for the year with increases and decreases spread across our customer base. Sales of beverage machines, which tend to fluctuate from year to year while following no specific trend, increased from \$11,362,000 in 2011 to \$13,136,000 in 2012. The estimated number of Company owned frozen beverage dispensers was 42,500 and 40,800 at September 29, 2012 and September 24, 2011, respectively. Operating income in our Frozen Beverage segment increased from \$18,582,000 in 2011 to \$21,881,000 in 2012 as a result of increased sales as discussed above and controlled expenses. Higher gasoline costs of approximately \$900,000 impacted the year's operating income.

CONSOLIDATED

Other than as commented upon above by segment, there are no material specific reasons for the reported sales increases or decreases. Sales levels can be impacted by the appeal of our products to our customers and consumers and their changing tastes, competitive and pricing pressures, sales execution, marketing programs, seasonal weather, customer stability and general economic conditions.

Gross profit as a percentage of sales decreased to 30.11% in 2012 from 30.88% in 2011. Higher ingredient and packaging costs compared to last year of approximately \$10 million and the lower gross profit margin of handheld sales were primarily responsible for the decreased gross profit percentage. Without this handhelds impact, gross profit as a percentage of sales would have been roughly the same for 2011 and 2012. Ingredient and packaging costs can be extremely volatile and may be significantly different from what we are presently expecting and therefore we cannot project the impact of ingredient and packaging costs on our business going forward; however, there has been a very significant increase in the market cost of flour and packaging as well as other lesser used ingredients over the past six months which we anticipate will result in higher costs over some portions of our fiscal year 2013.

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Total operating expenses increased \$12,027,000 to \$165,218,000 in fiscal 2012 but as a percentage of sales decreased .70 percentage points to 20% of sales. Marketing expenses decreased .30 percentage points and remained at 9% of sales. Distribution expenses decreased .23 percentage points to 7% of sales. Administrative expenses decreased .15 percentage points and were 3% of sales in both years. The drops in percentages were generally because of increased sales. Other general expense of \$458,000 this year compared to other general expense of \$524,000 in 2011. Included in other general expense in 2012 is \$404,000 of acquisition costs and costs of relocating Kim & Scott's operations. Included in other general expense in 2011 is \$546,000 of acquisition costs.

Operating income for the year was impacted by approximately \$800,000 of costs of a management and sales meeting held in October 2011, which has historically been held every five years.

Operating income increased \$8,384,000 or 11% to \$84,967,000 in fiscal year 2012 as a result of the aforementioned items.

Gain on the bargain purchase of a business of \$6,580,000 in 2011 resulted from the fair value of the identifiable assets acquired in the handhelds acquisition exceeding the purchase price.

Investment income increased by \$351,000 to \$1,392,000 due to increased investments in marketable securities.

The effective income tax rate increased 2.78 percentage points to 37% from 35% last year. Adjusting out the effect of the gain on bargain purchase of a business, the effective tax rate in 2011 was 37%.

Net earnings decreased \$945,000 or 2%, in fiscal 2012 to \$54,118,000, or \$2.86 per diluted share as a result of the aforementioned items. Without the benefit of the gain on bargain purchase of a business in 2011, net earnings were \$48,483,000 in 2011 compared to \$54,118,000 this year.

There are many factors which can impact our net earnings from year to year and in the long run, among which are the supply and cost of raw materials and labor, insu costs, factors impacting sales as noted above, the continuing consolidation of our customers, our ability to manage our manufacturing, marketing and distribution activ our ability to make and integrate acquisitions and changes in tax laws and interest rates.

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